

## Prospecting Script

### 1. They answer

- a. Hello (their name), it's (Your Name)

Your name came across my desk as someone interesting in finding out different ways to make more money. Is that still your interest?

(they say yes)

Alright perfect. I would like to send some information, is this your cell phone?

(yes)

Perfect. As soon as we hang up I would like to send you a link to a website, be sure to watch video 2. In addition it will also have my contact information in case you have any questions.

If I call you back at this time tomorrow, is this a good time?

Alright... (whatever you need to say to end the call)

\*If they ask for more information, be sure to direct them to video. You explaining won't do any justice.

### 2. Answering Machine

- a. Hello (their name) I'm (Your Name)

Your name came across my desk as someone interesting in finding out different ways to make more money. If this is correct then please visit (Your Capture Page or [TheRealMoney.info](http://TheRealMoney.info)) and watch Video 2. After you've had the chance to watch the video then please call me back at (your phone number)

### 3. **Someone you know**

- a. Hello (their name) I've got something you're gonna wanna take a look at. Do you want me to text it to you or email it to you?

Great I'll send it now

\*If they ask what it is, say, " It concerns a shift in money and finance that you might find interesting."